

Message Text

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PAGE 01 KUALA 00239 140803Z

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ACTION COME-00

INFO OCT-01 EA-09 EB-07 ISO-00 USIA-15 /032 W

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R 140639Z JAN 76

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC 2227

INFO AMEMBASSY BANGKOK

AMEMBASSY JAKARTA

AMEMBASSY MANILA

AMEMBASSY SINGAPORE

UNCLAS KUALA LUMPUR 0239

E.O. 11652: N/A

TAGS: BEXP, MY

SUBJ: PROPOSED FY 77 EVENT SCHEDULE

REF: A. 75 STATE 278932 B. 75 STATE 303580

1. EMBASSY CONCURS IN BUILDING EQUIPMENT AND SUPPLIES CATALOG SHOW IN JANUARY 77 (ITEM 3 REFTEL A) AND HOTEL/MOTEL AND RESTAURANT EQUIPMENT CATALOG SHOW IN JULY 77 (ITEM 10).

2. WE CONTINUE TO HAVE PROBLEMS, HOWEVER, WITH TELECOMMUNICATIONS EQUIPMENT TRADE MISSION (ITEM 7). MOST TELECOMMUNICATIONS EQUIPMENT PURCHASES MADE BY TWO GOM AGENCIES, TELECOMMUNICATIONS DEPARTMENT AND MINISTRY OF DEFENCE. WE DO NOT BELIEVE TRADE MISSION IS BEST MEANS TO MAKE CONTACT WITH THESE BUYERS. AS MOST PURCHASES BY THE AGENCIES ARE DONE ON TENDER BASIS, CONTINUING WIDE DISTRIBUTION OF TENDERS BY USDOC REMAINS BEST WAY OF PROMOTING SALES OF U.S. EQUIPMENT. PRIVATE SECTOR PURCHASES OF TELECOMMUNICATIONS EQUIPMENT REMAIN SMALL AND WOULD NOT JUSTIFY TRADE MISSION. THEREFORE, WE RECOMMEND DELETION OF THIS EVENT FROM SCHEDULE AND ADDITION OF DIFFERENT THEME (ESPECIALLY RECOMMENDED WOULD BE LABORATORY INSTRUMENTS).

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PAGE 02 KUALA 00239 140803Z

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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